FUND STATEMENT

FUND:

MUNICIPAL GOLF FUND

The Golf Fund operates as an Enterprise Fund. This represents a significant policy commitment to the concept of a self-supporting golf program. The Municipal Golf Fund offers all citizens of Fort Worth enjoyable, safe, comprehensive and affordable golf programs.

Fort Worth Golf, a division of the Parks and Community Services Department, provides a safe and comprehensive golf program through quality customer service, community involvement and responsible golf course management. The division, which is managed directly by the City, is divided into four sections: Golf Management, Pro Shop Operations, Snack Shop Operations, and Golf Course Maintenance.

The City of Fort Worth operates five regulation-length golf courses that promote golf as a lifetime sport: Pecan Valley (two 18-hole courses located in southwest Fort Worth), Z. Boaz (an 18-hole course in the western sector of the City), Meadowbrook (an 18-hole course located on the eastern edge of the City), Rockwood (a 27-hole course in the near northwest) and Sycamore Creek (a nine-hole course with double tee boxes, which is located in southeast Fort Worth).

As an Enterprise Fund, the Municipal Golf Fund is meant to be financially self-supporting. Revenues to support expenditures come from greens fees, golf cart rentals, merchandise sales, annual passes, interest on investments, lease, revenue from food and beverage sales, golf club rentals and other miscellaneous income. The City's golf program has been negatively impacted by several factors including, a saturated local market for golf courses, little to no growth in the number of area golfers and a sluggish economy. In such an environment, the fund has experienced declining revenues, while expenditures continue to rise. In FY2005-06 the City Council approved staff recommendation to restructure the golf program with the expectation of returning the fund to a positive position.



MUNICIPAL GOLF FUND BUDGET SUMMARY FISCAL YEAR 2006-07

REVENUES:

| Taxable Revenue | \$2,481,620 |
|-----------------------|-------------|
| Non-Taxable Revenue | 2,441,027 |
| Miscellaneous Revenue | <u>250</u> |

TOTAL REVENUE \$4,922,897

EXPENDITURES:

| Personal Services | \$2,570,090 |
|----------------------|------------------|
| Supplies | 730,994 |
| Contractual Services | <u>1,229,267</u> |

TOTAL RECURRING EXPENSES \$4,530,351

DEBT SERVICE AND CAPITAL OUTLAY:

| Debt Service | <u>\$392,546</u> |
|---------------------------------------|------------------|
| TOTAL DEBT SERVICE AND CAPITAL OUTLAY | \$392,546 |

TOTAL EXPENDITURES \$4,922,897

PROJECTED FY2006-07 CASH FLOW MUNICIPAL GOLF FUND

| Cash Balance at 9/30/06* (\$3, | 126, | 389 |)) |
|--------------------------------|------|-----|----------------|
|--------------------------------|------|-----|----------------|

Plus: Projected Revenues \$4,922,897 Less: Projected Expenditures (\$4,922,897)

Estimated Available Cash at 9/30/07 (\$3,126,389)

^{*} Preliminary cash balance due to pending audit of actual ending balances.

COMPARISON OF MUNICIPAL GOLF FUND EXPENDITURES

| | ACTUAL 2003-04 | ACTUAL 2004-05 | BUDGET 2005-06 | RE-ESTIMATE 2005-06 | ADOPTED 2006-07 |
|--------------------------------------|-------------------|-------------------|-------------------|------------------------|--------------------|
| Golf Course Management | \$685,185 | \$598,305 | \$488,689 | \$402,907 | \$472,551 |
| Non-Departmental | 777,410 | 695,618 | 431,314 | 431,314 | 412,373 |
| Pecan Valley Greens Maint. | 504,107 | 558,099 | 580,166 | 581,339 | 622,083 |
| Pecan Valley Pro Shop | 408,768 | 443,672 | 433,195 | 442,017 | 417,155 |
| Pecan Valley Snack Shop | 0 | 4 | 135,035 | 166,375 | 209,009 |
| Z. Boaz Greens Maint. | 280,069 | 330,825 | 304,919 | 360,168 | 350,411 |
| Z. Boaz Pro Shop | 276,133 | 313,115 | 280,364 | 275,418 | 302,997 |
| Z. Boaz Snack Shop | 30,544 | 0 | 35,208 | 30,142 | 38,190 |
| Meadowbrook Greens Maint. | 293,197 | 354,615 | 378,924 | 410,398 | 384,246 |
| Meadowbrook Pro Shop | 342,804 | 333,165 | 335,285 | 381,591 | 354,478 |
| Meadowbrook Snack Shop | 0 | 200 | 96,576 | 122,952 | 122,028 |
| Rockwood Greens Maint. | 335,870 | 414,878 | 342,966 | 383,993 | 376,746 |
| Rockwood Pro Shop | 312,211 | 378,827 | 301,192 | 350,738 | 350,738 |
| Rockwood Snack Shop | 0 | 200 | 99,420 | 97,817 | 101,423 |
| Sycamore Creek Greens Maintenance | 163,195 | 191,963 | 189,798 | 195,402 | 212,325 |
| Sycamore Creek Pro Shop | 192,200 | 203,584 | 170,978 | 162,673 | 175,696 |
| Sycamore Creek Snack Shop | <u>0</u> | <u>0</u> | 20,536 | <u>16,657</u> | <u>20,448</u> |
| TOTAL | \$4,601,693 | \$4,817,070 | \$4,624,565 | \$4,811,901 | \$4,922,897 |



COMPARISON OF MUNICIPAL GOLF FUND REVENUES

| | ACTUAL 2003-04 | ACTUAL 2004-05 | BUDGET 2005-06 | RE-ESTIMATE 2005-06 | ADOPTED 2006-07 |
|----------------------------|-------------------|-------------------|-------------------|------------------------|-----------------|
| Pecan Valley Golf Course | \$1,535,655 | \$1,525,555 | \$1,741,956 | \$1,741,956 | \$1,894,272 |
| Z. Boaz Golf Course | 611,112 | 574,935 | 615,020 | \$615,020 | 674,663 |
| Meadowbrook Golf Course | 847,138 | 500,066 | 1,028,703 | \$1,028,703 | 1,138,711 |
| Rockwood Golf Course | 700,624 | 773,446 | 946,704 | \$946,704 | 931,003 |
| Sycamore Creek Golf Course | 281,711 | 270,465 | 291,582 | \$281,582 | 283,998 |
| Other Income | <u>57,577</u> | 13,629 | <u>600</u> | <u>\$600</u> | <u>250</u> |
| TOTAL | \$4,033,817 | \$3,658,096 | \$4,624,565 | \$4,614,565 | \$4,922,897 |



FUND BUDGET SUMMARY

DEPARTMENT: FUND/CENTER

MUNICIPAL GOLF FUND PE39/0804005:0804530

SUMMARY OF FUND RESPONSIBILITIES:

The City of Fort Worth Municipal Golf Fund, through the Golf Division of the Parks and Community Services Department, provides for enjoyable, safe, and comprehensive golf programs through five municipally-owned golf courses: Pecan Valley, Z. Boaz, Meadowbrook, Rockwood and Sycamore Creek.

Pecan Valley Golf Course is a 36-hole facility located in the southwest part of the City with a fully equipped pro shop, snack shop and driving range. In FY1999-00 and FY2000-01, the "River" course at Pecan Valley was closed for extensive renovations; however, it became fully operational beginning in FY2001-02.

Z. Boaz Golf Course and Meadowbrook Golf Course are 18-hole facilities located on the west and east sides of the City, respectively. Each has fully equipped pro and snack shops; however, Meadowbrook is equipped with a full snack bar and grill service.

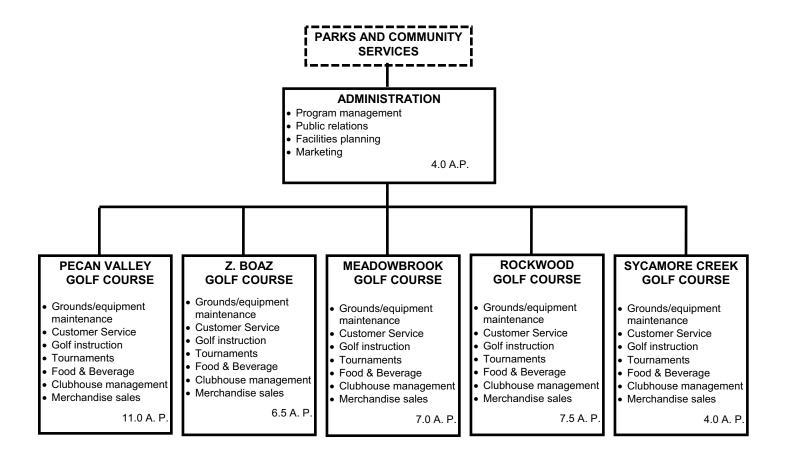
Rockwood Golf Course is a 27-hole facility with pro and snack shops, which is located in the near northwest part of the city.

The Sycamore Creek Golf Course is a nine-hole course with pro and snack shops that is located in the near southeast part of the city. Sycamore Creek was reconstructed during FY1992-93.

FY2006-07 Municipal Golf Fund expenditures are being financed primarily from taxable and non-taxable revenue, in the form of greens fees, cart rentals and other fees at all golf courses. Modest fee increases are proposed in specific, sustainable areas for FY2006-07.

| Allocations | Actual 2004-05 | Adopted 2005-06 | Proposed Budget 2006-07 | Adopted Budget 2006-07 |
|----------------------|-------------------|-----------------|----------------------------|---------------------------|
| Personal Services | \$ 2,117,704 | \$ 2,421,660 | \$ 2,448,218 | \$ 2,570,090 |
| Supplies | 563,862 | 689,749 | 730,994 | 730,994 |
| Contractual | 1,709,301 | 1,101,669 | 1,229,267 | 1,229,267 |
| Capital Outlay | 0 | 0 | 0 | 0 |
| Debt Service | 426,203 | 411,487 | 392,546 | 392,546 |
| Total Expenditures | \$ 4,817,070 | \$ 4,624,565 | \$ 4,801,025 | \$ 4,922,897 |
| Authorized Positions | 40.00 | 40.00 | 40.00 | 40.00 |

MUNICIPAL GOLF FUND - 40.0 A. P.



SIGNIFICANT BUDGET CHANGES

| DEPARTMENT: | | FUND/CENTER | | | | | |
|---|--------------------------------|-------------------|--|--|--|--|--|
| GOLF FUND | SOLF FUND PE39/0804005:0804530 | | | | | | |
| CHANGES FROM 2005-06 ADOPTED TO 2006-07 ADOPTED | | | | | | | |
| 2005-06 ADOPTED: | \$4,624,565 | A.P. 40.00 | | | | | |

A) The adopted budget increases by \$111,443 for salaries of regular employes and retirement based on the FY2006-07 compensation plan.

A.P.

40.00

B) The adopted budget increases by \$105,355 for equipment maintenance.

\$4,922,897

2006-07 ADOPTED:

- C) The adopted budget increases by \$48,066 for beer purchases for the snack shops.
- D) The adopted budget increases by \$42,750 for merchandise for resale.
- E) The adopted budget decreases by (\$23,543) for lease purchases for golf carts and other equipment based on lower leasing rates
- F) The adopted budget increases by \$22,376 for scheduled temporaries to work in the Snack and Pro Shops during peak season.
- G) The adopted budget increases by \$21,332 for IT Solutions charges allocated to this department.
- H) The adopted budget decreases by (\$19,941) for principal and interest payments on general obligation bonds.
- I) The adopted budget decreases by (\$18,450) for claim payment transfers based on prior year history.
- J) The adopted budget increases by \$16,608 to add funds for the new City storm water run off utility fee, implemented in FY2005-06.
- K) The adopted budget decreases by (\$13,500) for water and sewer utility.
- L) The adopted budget increases by \$11,900 for inside repair and maintenance expenses.



DEPARTMENTAL OBJECTIVES AND MEASURES

DEPARTMENT:

MUNICIPAL GOLF FUND

DEPARTMENT PURPOSE

Fort Worth Golf to provide an affordable and accessible golf experience to all levels of golfers.

FY2006-07 DEPARTMENTAL OBJECTIVES

To succeed in regaining a market share in a highly competitive industry by providing quality playing conditions, excellent customer service, and a creative marketing plan.

To meet the goals outlined in our Business Plan and the Pro Forma in all categories in order to attain a positive net revenue base by year 2009.

To maintain a positive net revenue from year 2009 and thereafter; dissolving the negative balance in the Golf Enterprise Fund.

To enhance the facility conditions through quarterly inspections and completion of special projects, which will increase golfer enjoyment of the game.

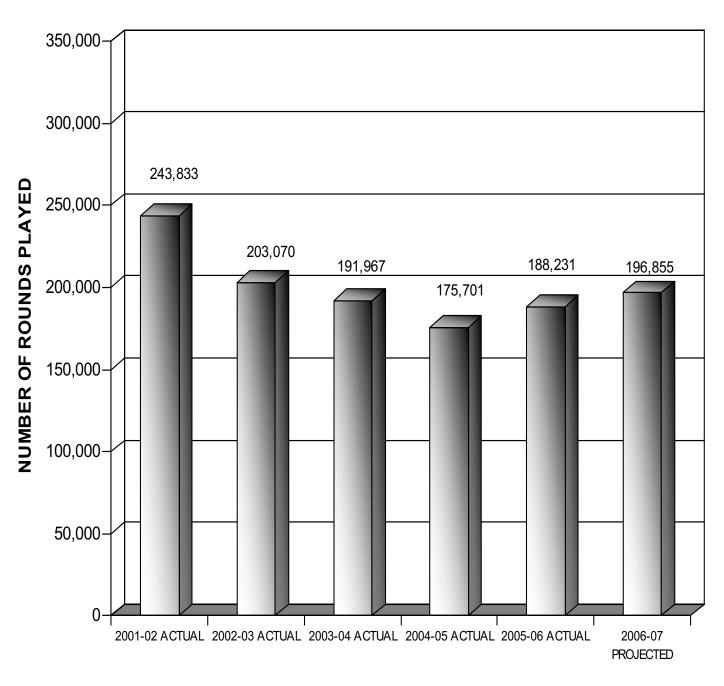
To complete improvements at Meadowbrook Golf Course included in the revenue bond program, and to make further improvements at Pecan Valley Golf Course by 2008.

| DEPARTMENTAL MEASURES | ACTUAL 2004-05 | ESTIMATED 2005-06 | PROJECTED 2006-07 |
|--|-------------------|-------------------|----------------------|
| Total annual rounds of golf | 176,664 | 194,840 | 196,855 |
| Revenues per round | \$20.71 | \$23.82 | \$24.98 |
| Expenditures per round | \$27.26 | \$23.28 | \$24.49 |
| Number of City Championships | 7 | 10 | 10 |
| Number of Junior Golf Participants | 109 | 129 | 150 |
| Average score of quarterly inspections | 90.0% | 90.0% | 90.0% |
| Available cash levels in fund | \$3,261,410 | \$3,164,878 | \$3,133,230 |
| | | | |
| | | | |
| | | | |
| | | | |



PARKS AND COMMUNITY SERVICES GOLF DIVISION

NUMBER OF ROUNDS PLAYED



FISCAL YEARS



<u>マ</u>1

DEPARTMENTAL SUMMARY BY CENTER

| DEPARTMENT PARKS & COMMUNITY SERVICES | | ALLOCATIONS | | | AUTHORIZED POSITIONS | | | | |
|---------------------------------------|-----------------------------|-----------------------------------|------------------------------|-------------------------------|------------------------------|------------------------------|------------------------------|-------------------------------|------------------------------|
| FUND PE39 | MUNICIPAL GOLF FUND | Actual Expenditures 2004-05 | Adopted Budget 2005-06 | Proposed Budget 2006-07 | Adopted Budget 2006-07 | Adopted Budget 2004-05 | Adopted Budget 2005-06 | Proposed Budget 2006-07 | Adopted Budget 2006-07 |
| Center | Center Description | 2004-03 | 2003-00 | 2000-07 | 2000-07 | 2004-03 | 2003-00 | 2000-07 | 2000-07 |
| | | | | | | | | | |
| | GOLF & TENNIS | | | | | | | | |
| 0804005 | GOLF COURSE MAN- AGEMENT | \$ 598,305 | \$ 488,689 | \$ 458,283 | \$ 472,551 | 4.00 | 4.00 | 4.00 | 4.00 |
| 0804090 | NON-DEPARTMENTAL | 695,618 | 431,314 | 412,373 | 412,373 | 0.00 | 0.00 | 0.00 | 0.00 |
| | Sub-Total | \$ 1,293,923 | \$ 920,003 | \$ 870,656 | \$ 884,924 | 4.00 | 4.00 | 4.00 | 4.00 |
| | | | | | | | | | |
| | PECAN VALLEY GOLF COURSE | | | | | | | | |
| 0804110 | GREENS MAINTENANCE | \$ 558,099 | \$ 580,166 | \$ 600,999 | \$ 622,083 | 8.00 | 7.00 | 7.00 | 7.00 |
| 0804120 | PRO SHOP | 443,672 | 433,195 | 407,735 | 417,155 | 3.00 | 4.00 | 3.00 | 3.00 |
| 0804130 | SNACK BAR | 4 | 135,035 | 208,205 | 209,009 | 0.00 | 0.00 | 1.00 | 1.00 |
| | Sub-Total | \$ 1,001,775 | \$ 1,148,396 | \$ 1,216,939 | \$ 1,248,247 | 11.00 | 11.00 | 11.00 | 11.00 |
| | | | | | | | | | |
| | Z. BOAZ GOLF COURSE | | | | | | | | |
| 0804210 | GREENS MAINTENANCE | \$ 330,825 | \$ 304,919 | \$ 340,439 | \$ 350,411 | 4.00 | 3.50 | 3.50 | 3.50 |
| 0804220 | PRO SHOP | 313,115 | 280,364 | 293,745 | 302,997 | 3.00 | 3.00 | 3.00 | 3.00 |
| 0804230 | ZBOAZ SNACK BAR | 0 | 35,208 | 38,190 | 38,190 | 0.00 | 0.00 | 0.00 | 0.00 |
| | Sub-Total | \$ 643,940 | \$ 620,491 | \$ 672,374 | \$ 691,598 | 7.00 | 6.50 | 6.50 | 6.50 |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |

ス<u>-1</u>8

DEPARTMENTAL SUMMARY BY CENTER

| DEPARTMENT PARKS & COMMUNITY SERVICES | | ALLOCATIONS | | | AUTHORIZED POSITIONS | | | | |
|---------------------------------------|----------------------------|-----------------------------------|------------------------------|-------------------------------|------------------------------|------------------------------|------------------------------|-------------------------------|------------------------------|
| FUND PE39 | MUNICIPAL GOLF FUND | Actual Expenditures 2004-05 | Adopted Budget 2005-06 | Proposed Budget 2006-07 | Adopted Budget 2006-07 | Adopted Budget 2004-05 | Adopted Budget 2005-06 | Proposed Budget 2006-07 | Adopted Budget 2006-07 |
| Center | Center Description | 2001.00 | 2000 00 | 2000 0. | 2000 01 | 200.00 | 2000 00 | 2000 01 | 2000 01 |
| | MEADOWBROOK GOLF COURSE | | | | | | | | |
| 0804310 | GREENS MAINTENANCE | \$ 354,615 | \$ 378,924 | \$ 372,762 | \$ 384,246 | 4.00 | 4.00 | 4.00 | 4.00 |
| 0804320 | PRO SHOP | 333,165 | 335,285 | 344,506 | 354,478 | 3.00 | 3.00 | 3.00 | 3.00 |
| 0804330 | SNACK SHOP | 200 | 96,576 | 122,028 | 122,028 | 0.00 | 0.00 | 0.00 | 0.00 |
| | Sub-Total | \$ 687,980 | \$ 810,785 | \$ 839,296 | \$ 860,752 | 7.00 | 7.00 | 7.00 | 7.00 |
| | ROCKWOOD GOLF COURSE | | | | | | | | |
| 0804410 | GREENS MAINTENANCE | \$ 414,878 | \$ 342,966 | \$ 363,330 | \$ 376,746 | 4.00 | 4.50 | 4.50 | 4.50 |
| 0804420 | PRO SHOP | 378,827 | 301,192 | 340,658 | 350,738 | 3.00 | 3.00 | 3.00 | 3.00 |
| 0804430 | SNACKSHOP | 200 | 99,420 | 101,423 | 101,423 | 0.00 | 0.00 | 0.00 | 0.00 |
| | Sub-Total | \$ 793,905 | \$ 743,578 | \$ 805,411 | \$ 828,907 | 7.00 | 7.50 | 7.50 | 7.50 |
| | SYCAMORE GOLF COURSE | | | | | | | | |
| 0804510 | GREENS MAINTENANCE | \$ 191,963 | \$ 189,798 | \$ 206,013 | \$ 212,325 | 2.00 | 2.00 | 2.00 | 2.00 |
| 0804520 | PRO SHOP | 203,584 | 170,978 | 169,888 | 175,696 | 2.00 | 2.00 | 2.00 | 2.00 |
| 0804530 | SNACK SHOP | 0 | 20,536 | 20,448 | 20,448 | 0.00 | 0.00 | 0.00 | 0.00 |
| | Sub-Total | \$ 395,547 | \$ 381,312 | \$ 396,349 | \$ 408,469 | 4.00 | 4.00 | 4.00 | 4.00 |
| | | | | | | | | | |

DEPARTMENTAL SUMMARY BY CENTER

| | DEPARTMENT PARKS & COMMUNITY SERVICES | | ALLOCATIONS | | | | AUTHORIZED POSITIONS | | | |
|-------------------|---|-----------------------------------|------------------------------|-------------------------------|------------------------------|------------------------------|------------------------------|-------------------------------|------------------------------|--|
| FUND PE39 Center | MUNICIPAL GOLF FUND Center Description | Actual Expenditures 2004-05 | Adopted Budget 2005-06 | Proposed Budget 2006-07 | Adopted Budget 2006-07 | Adopted Budget 2004-05 | Adopted Budget 2005-06 | Proposed Budget 2006-07 | Adopted Budget 2006-07 | |
| | TOTAL | \$ 4,817,070 | \$ 4,624,565 | \$ 4,801,025 | \$ 4,922,897 | 40.00 | 40.00 | 40.00 | 40.00 | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |

