



## Annual Progress Report to City Council

January 1 to December 31, 2022

Patrick Newman, CEO



- Oldest public garden in Texas, founded in 1934 on property acquired for Rock Springs Park in 1912
- 120 acres with 23 gardens, event venues, natural areas, and historic landscapes
- Managed 80 years by the City of Fort Worth
- Played a major role in community life with weddings, graduation photos, holiday events. Featured in WWII photos and films promoting public morale
- Original 1934 Rose Garden, Vistas, and Horseshoe accepted into the National Register of Historic Places in 2009
- Programmatic collaborations with BRIT began in 2018 with education and volunteer programs
- BRIT assumed oversight of garden operations on October 1, 2020, under a management agreement with the City





## **Revenue and Participation**

### **Key Metrics**

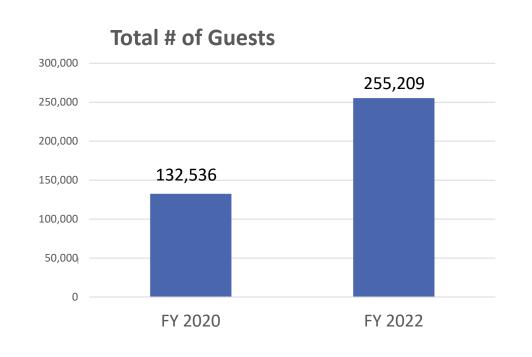


### Management Agreement Benchmarks:

- Growth in Attendance vs. City Fiscal Year 2020
- Minimum of 10% of total admission are free or reduced cost
- Growth in non-City funding versus City Fiscal Year 2020
- Increased participation in education, events, and volunteer programs vs. City Fiscal Year 2020



### **Botanic Garden Admission Year Over Year**



FY 23 Forecast # guests 280,000

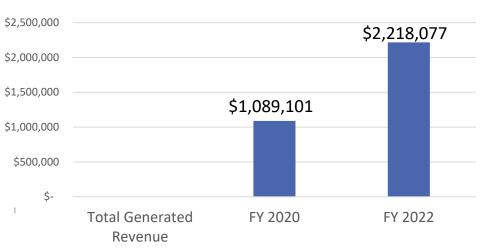
93% increase from FY 2020 to FY 2022

Note: The garden did not charge general admission for a full year pre-COVID. Annual Japanese Garden/Conservatory attendance was approximately 140,000.



### **Botanic Garden Admission Year Over Year**

#### **Gate Revenue Including Photo Passes**

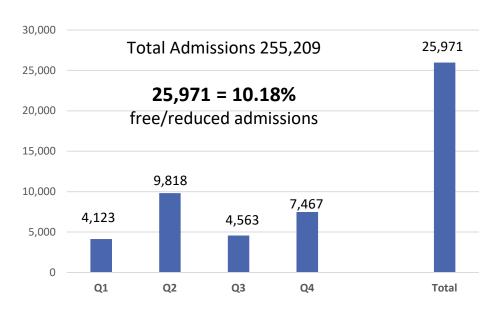


FY 23 Forecast Revenue \$2,705,000

104% increase from FY 2020 to FY 2022



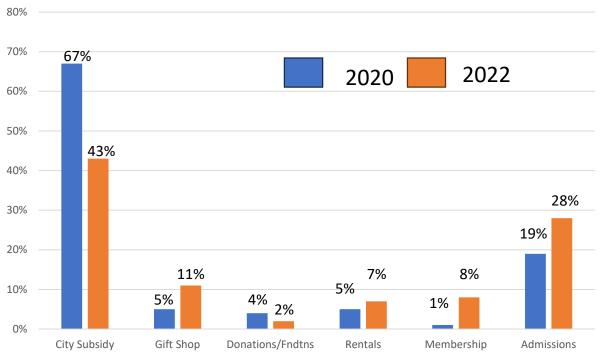
### Accessibility and Reduced Admission – 2022\*



<sup>\*</sup>Includes admissions during regular operating hours only

### Funding Streams vs. City Subsidy





YOY comparison of City subsidy vs. overall revenue streams

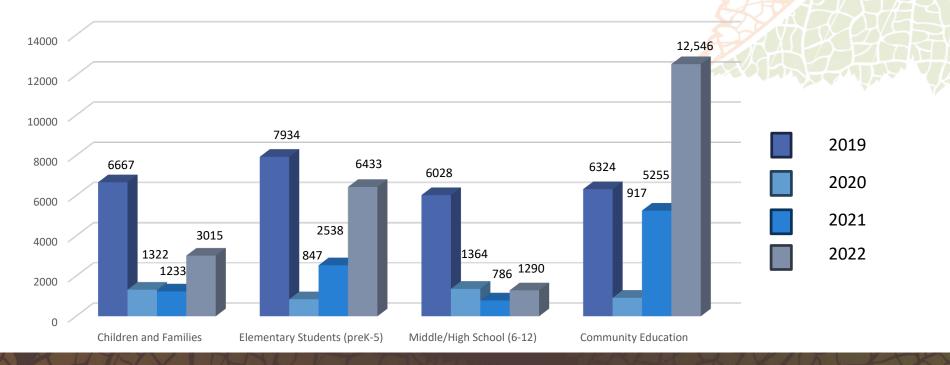
- City subsidy has decreased as % of budget by 24% since 2020
- Largest difference is increased admission (+9%)



## **Programs**

### **Class Attendance**

Attendance by Age Group

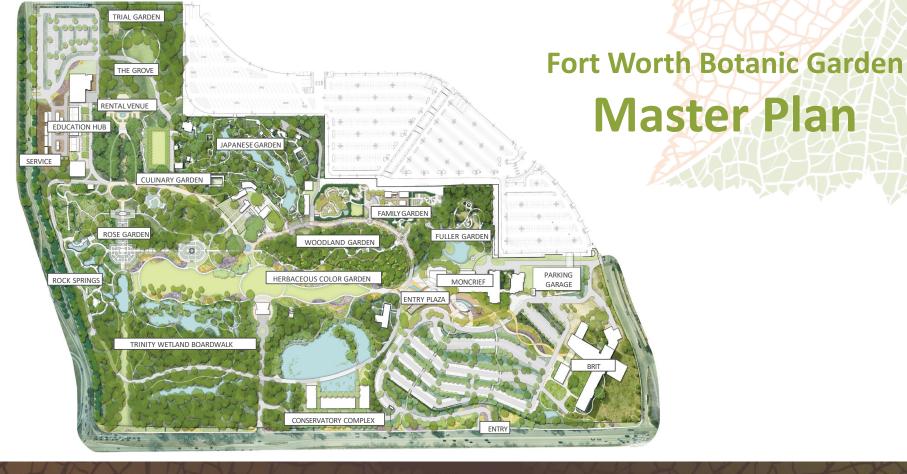




# Capital Development Programs

### Fort Worth Botanic Garden Master Plan

- Comprehensive study of joint campus and programs
- Coordinates with campus-wide strategic plan to determine:
  - Joint mission and vision
  - Programmatic goals
  - Feasibility
  - Physical facilities
- Studio Outside Dallas, a nationally recognized team specializing in public garden/museum development was selected as the lead consultant
- City Council approved the Master Plan, M&C 23-0093, February 14, 2023



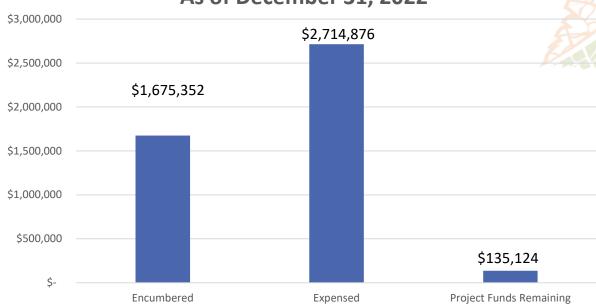


### **FY 2020 Tax Note Program**

- Addresses \$4.3MM of the \$17 MM in City deferred maintenance obligations
- 7 projects substantially complete as of December 31, 2022
- 8 projects still in progress
- Project management split to expedite project completion
  - PMD managing renovations/replacements of vertical improvements
  - PARD & FWBG | BRIT managing utility and landscape projects

### **Status: FY 2020 Tax Notes**







### FY 2020 Tax Notes – COMPLETED

Project	Funding
IT Upgrades	\$ 367,000
South Vista	\$ 195,393
Full Moon Bridge	\$ 69,606
Conservation Greenhouse Repairs	\$ 68,075
Fuller Garden Paving	\$ 62,463
Hill Arbor	\$ 35,735
South Restrooms	\$ 32,999



### Full Moon Bridge - \$69,606

(+\$100K private support)

L: Demolition of old bridge underway

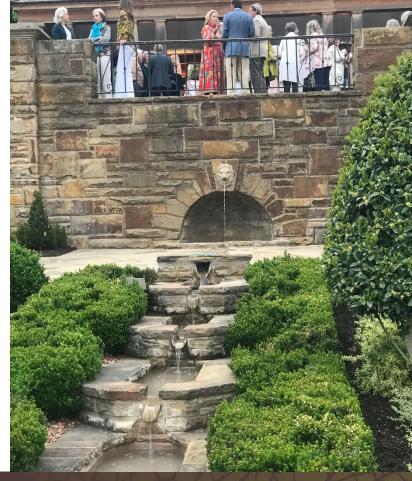
R: New Bridge





L. Hill Arbor \$35,735

R. Rose Ramp Fountains \$227,179 (+\$191,616 private support)







South Vista Renovation \$195,393





Rolling Hills Greenhouse Replacement \$1,171,167

### FY 2020 Tax Notes – Remaining funds as of 12.31.2022

Managed by BRIT*			Managed by PMD	
Old Garden Road Renovation	\$	623,827	Greenhouse Replacement	\$ 967,240
Site Amenities	Ś	94,080	Moncrief Garden Center	\$ 16,734
Rose Garden Fountains	\$	92,411	Restaurant/Rock Springs	\$ 5,743
Southwest Quadrant	\$	40	Rose Shelter Stabilization	\$ 5,335

<sup>\*</sup>Includes Tax Notes and PayGo

### **2022 Bond Funding**

- Approved additional \$ 7.0 MM of the \$17MM in City deferred maintenance obligations
- Focuses on infrastructure and related projects that do not present opportunities for significant private fundraising while master plan is underway
- Private funding conservatively projected at \$3.8 MM
- **Key elements:** 
  - Improvements to education facilities and collections housing
  - Pedestrian/guest service improvements
  - Consolidation of operations
  - Utilities/infrastructure
  - Site preparation for Children's Garden
  - Professional services

### 2022 Bond Funding Summary\*

PROJECT	ESTIMATED COST
Professional Services	\$150,000
Infrastructure	\$1,024,000
Event/Guest Services	\$1,597,000
Facility Repair/Replacement	\$4,229,000
TOTAL	\$7,000,000

<sup>\*</sup>Does not include private funds included in total project costs



## Questions?